

Ordinary Income/Expense

Income

Dues Revenue	904,471.08
MLS Monthly Income	1,068,283.60
Supra income	104,917.50
Other Information Systems	18,035.00

Non-Dues Income

Committee & Chapter Income	12,805.00
Meeting & Programs	12,959.99
Professional Development	46,359.93
Other Income	4,369.44

Total Income 2,181,916.54

Expense

Professional Development	59,679.18
Committee Request & Meetings	16,523.47
Accounting	14,852.25
Attorney	17,960.10
Communications	14,090.10
Credit Card Merchant Fees	18,556.15
ECAR Advertising	38,674.74
Building Maintenance	25,150.52
Taxes - Real estate	15,952.24
Taxes - Tangible property	2,531.37
Utilities	30,897.34
Information Systems	443,302.60
Meetings & Programs	38,609.25
Office Supplies	24,134.12
Other Organization Dues	8,125.90
Depreciation Expense	62,198.00

Personnel

Bonus	5,000.00
Insurance	83,894.84
Payroll Taxes	48,079.10
Contract Labor	36,205.94
Salary	563,246.16
Realtor Assn Influence Support-WCR	1,000.00
Realtor Assn Influence Support-RPAC	10,000.00
Realtor Assn Influence Support- FR GARD	500.00

Travel

Florida Realtor-Mtgs & Conf	65,707.73
NAR-Mtgs & Conf	24,034.14
Staff Development	9,756.61

Transition Expenses	94,679.78
Total Expense	<u>1,793,115.99</u>
Net Income	<u>289,543.08</u>