

## **ECAR Safety Quiz**

- 1) In a typical day, what item below is the one of the greatest risks a real estate professional can encounter?
  - a) Driving to the Office
  - b) Having Lunch at their favorite Restaurant
  - c) Meeting an unknown person at a new listing
  - d) Running CMA's for a new listing presentation
  
- 2) What is the safest reaction to an unknown potential buyer calling from your listing yard sign requesting to meet at the listed property?
  - a) Drop what you are doing to meet the unknown person.
  - b) Ask the person to meet at a public place or Safe Harbor Location
  - c) Refuse to Help
  - d) Send an assistant or inexperienced new agent in your place
  
- 3) A safety minded real estate professional will always do which of the following to best protect themselves, buyers and sellers?
  - a) Keep all documents in a secure location
  - b) Always be vigilant and aware of surroundings
  - c) Have an action plan in case of emergency
  - d) All of the above
  
- 4) Along with your customer registration documentation it is always a good idea to have \_\_\_\_\_, on your person and on file.
  - a) A copy of the prospects photo identification
  - b) An range of prices the prospect is interested in
  - c) A swatch of their favorite wall color
  - d) A few snacks in the event showing takes longer than expected
  
- 5) After knocking, what is the best course of action prior to entering a dwelling?
  - a) Allow the buyers to enter the home first
  - b) Open the door, identify yourself and in a loud voice ask if anyone is home
  - c) Be very quiet and enter the home making sure not to disturb anyone inside
  - d) Leave

- 6) "Phishing" is defined as:
- a) Phony web sites that trick readers into revealing information
  - b) Chatting on Facebook and revealing information
  - c) Websites that provide tips on how to catch Red Snapper
  - d) Emails sent to your spam email account
- 7) What is the best Social Media for your business
- a) Your personal Facebook page
  - b) Your Myspace account
  - c) Match.com
  - d) A Business Facebook page
- 8) What is Geotagging?
- a) GPS for your phone
  - b) Metadata that attaches your location information when you send a picture
  - c) Where you are when you play Pokemon Go!
  - d) Land Survey Markers
- 9) Where can you report a Fraud Alert?
- a) Equifax
  - b) Experian
  - c) Transunion
  - d) All of the above
- 10) Which is the most secure password of the following?
- a) Password123
  - b) Happybirthday
  - c) Realtor2016
  - d) BotwSG1971
- 11) The first and best action to take once a person feels threatened is?
- a) Ignore it – you're probably misreading the situation
  - b) Lock yourself in a closet
  - c) Let the attacker know you don't like their behavior

d) Flee the situation and contact help (call 911?)

12) Which of the following is a good choice to wear when showing a house:

- a) A tailored suit with heels
- b) An expensive watch
- c) Comfortable slacks or skirt with flat shoes
- d) Pants or skirt with sandals or flip flops

13) Which information is okay to include on your web page:

- a) Details about your family
- b) Where you live
- c) The designations and certifications you have received
- d) A photo of yourself wearing nice jewelry

14) Which is the best to have readily available in case you are in danger with a client:

- a) A charged cell phone
- b) Pepper spray
- c) Comfortable clothing and shoes for making an escape
- d) All of the above

15) What is the best place to park your car during a showing?

- a) In front of the house, where you aren't blocked in
- b) In the driveway, so you can get to it quickly
- c) Around the corner, out of sight
- d) Don't drive your car to the showing – ride with your client

16) What is a distress code?

- a) A word you say to the client when you are feeling threatened by them
- b) An app on your phone that you use to alert others that you are in danger
- c) A pre-determined word or number code that you say or text to others to let them know you are in danger
- d) A universal code for “help” used by all real estate professionals