

**Emerald Coast Association of Realtors**  
(Compiled by Emerald Coast Association of Realtors)

**TOTALS REPORTS**  
**SOLD/ACTIVE RESIDENTIAL LISTINGS**  
**01/01/2003 - 12/31/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	23	21	2	46	1	0	47
\$30,000 - \$39,999	19	23	2	44	5	2	51
\$40,000 - \$49,999	14	30	6	50	17	7	74
\$50,000 - \$59,999	18	43	7	68	35	30	133
\$60,000 - \$69,999	13	73	9	95	64	42	201
\$70,000 - \$79,999	33	117	11	161	51	63	275
\$80,000 - \$89,999	16	185	13	214	58	67	339
\$90,000 - \$99,999	12	167	22	201	26	46	273
\$100,000 - \$119,999	13	318	70	401	153	43	597
\$120,000 - \$139,999	19	303	115	437	61	41	539
\$140,000 - \$159,999	15	189	81	285	92	38	415
\$160,000 - \$179,999	16	127	65	208	94	24	326
\$180,000 - \$199,999	8	101	74	183	107	20	310
\$200,000 - \$249,999	24	162	107	293	265	34	592
\$250,000 - \$299,999	7	110	88	205	241	14	460
\$300,000 - \$399,999	14	133	101	248	419	19	686
\$400,000 - \$499,999	6	76	59	141	147	18	306
\$500,000 OR OVER	17	94	155	266	264	11	541
Total Types:	287	2272	987	3546	2100	519	6165
Average Price:	154,999	182,133	428,911	218,857	294,458	146,201	238,492
Average DOM:	122	78	108	90	111	79	96

SF DAYS ON MARKET (SALES):	CC DAYS ON MARKET (SALES):
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0 - 30: 1799	0 - 30: 1554
31 - 60: 669	31 - 60: 574
61 - 90: 408	61 - 90: 352
91 - 120: 288	91 - 120: 256
121+ : 885	121+ : 797

SF TERMS OF SALE (SALES):	CC TERMS OF SALE (SALES):
-----	-----
ASSUME : 1	ASSUME : 3
ASSUMED : 6	ASSUMED : 6
CONVENTIO: 300	CONVENTIONAL : 1773
FHA : 26	FHA : 145
NONE : 31	NONE : 829
OTHER : 16	OTHER : 97
PRIVATE : 1	PRIVATE : 11
RHS : 20	RHS : 20
SELLER : 4	SELLER : 23
VA : 57	VA : 639
VA VENDEE: 0	VA VENDEE : 0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**01/01/2003 - 01/31/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	1	0	0	1	0	0	1
\$30,000 - \$39,999	3	1	1	5	1	1	7
\$40,000 - \$49,999	1	1	0	2	1	0	3
\$50,000 - \$59,999	1	2	0	3	2	3	8
\$60,000 - \$69,999	0	9	0	9	1	3	13
\$70,000 - \$79,999	0	12	1	13	7	5	25
\$80,000 - \$89,999	0	13	1	14	5	3	22
\$90,000 - \$99,999	1	10	3	14	3	1	18
\$100,000 - \$119,999	0	19	4	23	8	6	37
\$120,000 - \$139,999	1	16	8	25	4	3	32
\$140,000 - \$159,999	0	11	9	20	7	5	32
\$160,000 - \$179,999	2	12	8	22	3	0	25
\$180,000 - \$199,999	0	4	5	9	8	0	17
\$200,000 - \$249,999	1	8	4	13	15	1	29
\$250,000 - \$299,999	0	7	3	10	16	2	28
\$300,000 - \$399,999	1	6	4	11	21	0	32
\$400,000 - \$499,999	0	3	2	5	8	1	14
\$500,000 OR OVER	0	5	6	11	19	0	30
<b>Total Types:</b>	<b>12</b>	<b>139</b>	<b>59</b>	<b>210</b>	<b>129</b>	<b>34</b>	<b>373</b>
<b>Average Price:</b>	<b>107,833</b>	<b>160,755</b>	<b>409,949</b>	<b>181,235</b>	<b>297,569</b>	<b>121,896</b>	<b>216,060</b>
<b>Average DOM:</b>	<b>64</b>	<b>90</b>	<b>134</b>	<b>101</b>	<b>140</b>	<b>75</b>	<b>112</b>

SF DAYS ON MARKET (SALES):

0 - 30:	82
31 - 60:	39
61 - 90:	34
91 - 120:	26
121+ :	63

CC DAYS ON MARKET (SALES):

0 - 30:	74
31 - 60:	31
61 - 90:	26
91 - 120:	21
121+ :	58

SF TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	0
CONVENTIO:	20
FHA :	3
NONE :	2
OTHER :	2
PRIVATE :	0
RHS :	1
SELLER :	2
VA :	3
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	0
CONVENTIONAL :	102
FHA :	8
NONE :	45
OTHER :	5
PRIVATE :	0
RHS :	1
SELLER :	2
VA :	47
VA VENDEE :	0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**02/01/2003 - 02/28/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	0	2	0	2	0	0	2
\$30,000 - \$39,999	0	2	0	2	0	0	2
\$40,000 - \$49,999	1	3	1	5	0	1	6
\$50,000 - \$59,999	1	6	1	8	3	5	16
\$60,000 - \$69,999	0	6	1	7	4	4	15
\$70,000 - \$79,999	1	12	1	14	4	3	21
\$80,000 - \$89,999	0	16	0	16	3	2	21
\$90,000 - \$99,999	2	15	2	19	2	4	25
\$100,000 - \$119,999	2	21	3	26	6	4	36
\$120,000 - \$139,999	1	23	6	30	3	6	39
\$140,000 - \$159,999	2	8	4	14	7	5	26
\$160,000 - \$179,999	0	5	5	10	5	0	15
\$180,000 - \$199,999	0	4	4	8	9	1	18
\$200,000 - \$249,999	2	7	4	13	17	1	31
\$250,000 - \$299,999	1	7	7	15	14	2	31
\$300,000 - \$399,999	1	7	7	15	15	0	30
\$400,000 - \$499,999	0	1	2	3	6	1	10
\$500,000 OR OVER	1	3	4	8	16	1	25
Total Types:	15	148	52	215	114	40	369
Average Price:	179,883	140,104	409,719	182,876	269,539	135,050	204,466
Average DOM:	153	93	104	100	140	74	109

SF DAYS ON MARKET (SALES):	CC DAYS ON MARKET (SALES):
0 - 30: 100	0 - 30: 84
31 - 60: 39	31 - 60: 34
61 - 90: 29	61 - 90: 23
91 - 120: 27	91 - 120: 22
121+ : 60	121+ : 52

SF TERMS OF SALE (SALES):	CC TERMS OF SALE (SALES):
ASSUME : 1	ASSUME : 0
ASSUMED : 1	ASSUMED : 1
CONVENTIO: 24	CONVENTIONAL : 113
FHA : 1	FHA : 8
NONE : 3	NONE : 44
OTHER : 1	OTHER : 5
PRIVATE : 0	PRIVATE : 0
RHS : 2	RHS : 2
SELLER : 0	SELLER : 0
VA : 5	VA : 42
VA VENDEE: 0	VA VENDEE : 0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**03/01/2003 - 03/31/2003**

PRICE CLASS/TYPE	Residential Unit		Sales 4+ Bedrm	Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm					
\$29,999 OR UNDER	4	2	1	7	0	0	7
\$30,000 - \$39,999	2	2	0	4	1	0	5
\$40,000 - \$49,999	1	1	0	2	1	1	4
\$50,000 - \$59,999	2	4	1	7	2	5	14
\$60,000 - \$69,999	1	6	1	8	3	0	11
\$70,000 - \$79,999	4	13	3	20	3	6	29
\$80,000 - \$89,999	1	14	1	16	5	3	24
\$90,000 - \$99,999	0	19	1	20	6	3	29
\$100,000 - \$119,999	0	26	4	30	7	3	40
\$120,000 - \$139,999	2	32	4	38	7	2	47
\$140,000 - \$159,999	1	13	5	19	12	3	34
\$160,000 - \$179,999	2	10	8	20	5	3	28
\$180,000 - \$199,999	1	7	3	11	12	0	23
\$200,000 - \$249,999	3	9	6	18	20	3	41
\$250,000 - \$299,999	0	8	4	12	26	3	41
\$300,000 - \$399,999	0	7	8	15	25	2	42
\$400,000 - \$499,999	0	2	4	6	7	1	14
\$500,000 OR OVER	1	5	7	13	23	1	37
<b>Total Types:</b>	<b>25</b>	<b>180</b>	<b>61</b>	<b>266</b>	<b>165</b>	<b>39</b>	<b>470</b>
<b>Average Price:</b>	<b>115,456</b>	<b>154,198</b>	<b>490,667</b>	<b>185,854</b>	<b>285,581</b>	<b>155,031</b>	<b>218,307</b>
<b>Average DOM:</b>	<b>123</b>	<b>93</b>	<b>117</b>	<b>101</b>	<b>123</b>	<b>99</b>	<b>109</b>

SF DAYS ON MARKET (SALES):

0 - 30:	122
31 - 60:	55
61 - 90:	25
91 - 120:	21
121+ :	81

CC DAYS ON MARKET (SALES):

0 - 30:	104
31 - 60:	47
61 - 90:	22
91 - 120:	19
121+ :	73

SF TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	1
CONVENTIO:	21
FHA :	3
NONE :	2
OTHER :	1
PRIVATE :	1
RHS :	1
SELLER :	1
VA :	3
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	1
CONVENTIONAL :	122
FHA :	15
NONE :	65
OTHER :	5
PRIVATE :	1
RHS :	1
SELLER :	2
VA :	54
VA VENDEE :	0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**04/01/2003 - 04/30/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	2	1	0	3	0	0	3
\$30,000 - \$39,999	0	2	0	2	0	0	2
\$40,000 - \$49,999	1	1	1	3	0	1	4
\$50,000 - \$59,999	1	3	1	5	6	0	11
\$60,000 - \$69,999	3	6	1	10	6	5	21
\$70,000 - \$79,999	4	9	1	14	4	1	19
\$80,000 - \$89,999	0	24	2	26	3	3	32
\$90,000 - \$99,999	0	18	1	19	2	2	23
\$100,000 - \$119,999	0	29	6	35	2	5	42
\$120,000 - \$139,999	0	28	9	37	8	5	50
\$140,000 - \$159,999	2	15	6	23	6	1	30
\$160,000 - \$179,999	1	11	6	18	12	1	31
\$180,000 - \$199,999	0	7	6	13	9	2	24
\$200,000 - \$249,999	3	9	11	23	26	4	53
\$250,000 - \$299,999	0	8	6	14	23	0	37
\$300,000 - \$399,999	1	6	10	17	24	2	43
\$400,000 - \$499,999	0	6	1	7	8	1	16
\$500,000 OR OVER	1	3	13	17	17	0	34
Total Types:	19	186	81	286	156	33	475
Average Price:	141,915	152,449	367,970	193,690	283,445	147,923	219,988
Average DOM:	162	76	129	97	162	106	119

SF DAYS ON MARKET (SALES):

0 - 30:	128
31 - 60:	67
61 - 90:	27
91 - 120:	15
121+ :	81

CC DAYS ON MARKET (SALES):

0 - 30:	118
31 - 60:	57
61 - 90:	25
91 - 120:	12
121+ :	73

SF TERMS OF SALE (SALES):

ASSUME :	1
ASSUMED :	0
CONVENTIO:	19
FHA :	1
NONE :	2
OTHER :	1
PRIVATE :	0
RHS :	4
SELLER :	6
VA :	5
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	1
ASSUMED :	0
CONVENTIONAL :	136
FHA :	16
NONE :	64
OTHER :	2
PRIVATE :	0
RHS :	4
SELLER :	6
VA :	57
VA VENDEE :	0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**05/01/2003 - 05/31/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	2	1	0	3	0	0	3
\$30,000 - \$39,999	2	5	0	7	0	0	7
\$40,000 - \$49,999	0	5	0	5	1	1	7
\$50,000 - \$59,999	3	5	0	8	3	5	16
\$60,000 - \$69,999	2	13	0	15	6	3	24
\$70,000 - \$79,999	2	12	0	14	3	5	22
\$80,000 - \$89,999	3	20	2	25	3	5	33
\$90,000 - \$99,999	1	16	2	19	2	4	25
\$100,000 - \$119,999	2	24	7	33	8	4	45
\$120,000 - \$139,999	4	30	12	46	7	2	55
\$140,000 - \$159,999	1	20	5	26	9	1	36
\$160,000 - \$179,999	3	15	8	26	14	1	41
\$180,000 - \$199,999	1	14	5	20	8	1	29
\$200,000 - \$249,999	2	19	14	35	26	4	65
\$250,000 - \$299,999	2	12	10	24	23	0	47
\$300,000 - \$399,999	1	14	9	24	49	4	77
\$400,000 - \$499,999	1	10	6	17	12	2	31
\$500,000 OR OVER	1	12	13	26	19	0	45
<b>Total Types:</b>	<b>33</b>	<b>247</b>	<b>93</b>	<b>373</b>	<b>193</b>	<b>42</b>	<b>608</b>
<b>Average Price:</b>	<b>143,864</b>	<b>188,774</b>	<b>511,690</b>	<b>220,222</b>	<b>283,191</b>	<b>141,045</b>	<b>234,741</b>
<b>Average DOM:</b>	<b>117</b>	<b>92</b>	<b>127</b>	<b>103</b>	<b>136</b>	<b>172</b>	<b>118</b>

SF DAYS ON MARKET (SALES):

0 - 30:	156
31 - 60:	71
61 - 90:	47
91 - 120:	28
121+ :	111

CC DAYS ON MARKET (SALES):

0 - 30:	145
31 - 60:	61
61 - 90:	43
91 - 120:	25
121+ :	97

SF TERMS OF SALE (SALES):

ASSUME :	1
ASSUMED :	1
CONVENTIO:	30
FHA :	2
NONE :	2
OTHER :	1
PRIVATE :	0
RHS :	3
SELLER :	1
VA :	3
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	1
ASSUMED :	1
CONVENTIONAL :	180
FHA :	9
NONE :	99
OTHER :	12
PRIVATE :	0
RHS :	3
SELLER :	1
VA :	67
VA VENDEE :	0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**06/01/2003 - 06/30/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	3	4	0	7	0	0	7
\$30,000 - \$39,999	1	1	0	2	0	0	2
\$40,000 - \$49,999	2	3	1	6	2	0	8
\$50,000 - \$59,999	3	3	0	6	1	3	10
\$60,000 - \$69,999	0	9	1	10	6	6	22
\$70,000 - \$79,999	3	8	0	11	4	9	24
\$80,000 - \$89,999	4	11	0	15	4	4	23
\$90,000 - \$99,999	3	16	2	21	1	3	25
\$100,000 - \$119,999	2	36	5	43	8	6	57
\$120,000 - \$139,999	2	33	18	53	8	4	65
\$140,000 - \$159,999	1	18	13	32	3	3	38
\$160,000 - \$179,999	1	14	8	23	7	2	32
\$180,000 - \$199,999	0	13	8	21	16	1	38
\$200,000 - \$249,999	2	15	11	28	25	0	53
\$250,000 - \$299,999	3	12	8	23	24	3	50
\$300,000 - \$399,999	1	19	3	23	43	1	67
\$400,000 - \$499,999	0	6	8	14	16	1	31
\$500,000 OR OVER	2	9	19	30	31	1	62
<b>Total Types:</b>	<b>33</b>	<b>230</b>	<b>105</b>	<b>368</b>	<b>199</b>	<b>47</b>	<b>614</b>
<b>Average Price:</b>	<b>150,386</b>	<b>189,948</b>	<b>422,027</b>	<b>226,116</b>	<b>321,110</b>	<b>134,319</b>	<b>249,877</b>
<b>Average DOM:</b>	<b>92</b>	<b>68</b>	<b>115</b>	<b>84</b>	<b>111</b>	<b>79</b>	<b>92</b>

SF DAYS ON MARKET (SALES):

0 - 30:	183
31 - 60:	73
61 - 90:	51
91 - 120:	26
121+ :	82

CC DAYS ON MARKET (SALES):

0 - 30:	160
31 - 60:	61
61 - 90:	48
91 - 120:	25
121+ :	74

SF TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	1
CONVENTIO:	19
FHA :	2
NONE :	3
OTHER :	10
PRIVATE :	1
RHS :	2
SELLER :	1
VA :	10
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	1
CONVENTIONAL :	162
FHA :	21
NONE :	101
OTHER :	10
PRIVATE :	1
RHS :	2
SELLER :	5
VA :	65
VA VENDEE :	0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**07/01/2003 - 07/31/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	3	3	0	6	0	0	6
\$30,000 - \$39,999	2	4	0	6	2	0	8
\$40,000 - \$49,999	3	3	0	6	3	1	10
\$50,000 - \$59,999	1	2	0	3	6	0	9
\$60,000 - \$69,999	1	3	2	6	3	2	11
\$70,000 - \$79,999	2	9	1	12	6	7	25
\$80,000 - \$89,999	0	13	1	14	3	3	20
\$90,000 - \$99,999	2	20	1	23	2	5	30
\$100,000 - \$119,999	1	32	6	39	3	3	45
\$120,000 - \$139,999	2	27	17	46	4	2	52
\$140,000 - \$159,999	0	21	8	29	7	1	37
\$160,000 - \$179,999	3	18	7	28	12	0	40
\$180,000 - \$199,999	2	9	13	24	9	3	36
\$200,000 - \$249,999	1	18	11	30	21	3	54
\$250,000 - \$299,999	1	10	11	22	21	2	45
\$300,000 - \$399,999	1	13	9	23	41	1	65
\$400,000 - \$499,999	0	10	7	17	13	1	31
\$500,000 OR OVER	2	11	17	30	33	3	66
Total Types:	27	226	111	364	189	37	590
Average Price:	147,844	190,005	386,550	229,041	329,985	175,305	258,007
Average DOM:	182	80	104	95	106	60	96

SF DAYS ON MARKET (SALES):

0 - 30:	195
31 - 60:	62
61 - 90:	27
91 - 120:	25
121+ :	90

CC DAYS ON MARKET (SALES):

0 - 30:	175
31 - 60:	54
61 - 90:	27
91 - 120:	22
121+ :	85

SF TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	1
CONVENTIO:	22
FHA :	18
NONE :	2
OTHER :	4
PRIVATE :	0
RHS :	1
SELLER :	1
VA :	5
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	1
CONVENTIONAL :	180
FHA :	18
NONE :	77
OTHER :	16
PRIVATE :	0
RHS :	1
SELLER :	0
VA :	71
VA VENDEE :	0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**08/01/2003 - 08/31/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	1	2	0	3	1	0	4
\$30,000 - \$39,999	4	1	1	6	0	1	7
\$40,000 - \$49,999	1	1	0	2	2	0	4
\$50,000 - \$59,999	1	7	0	8	3	3	14
\$60,000 - \$69,999	0	2	1	3	5	7	15
\$70,000 - \$79,999	3	8	3	14	6	3	23
\$80,000 - \$89,999	2	25	0	27	7	8	42
\$90,000 - \$99,999	0	11	2	13	2	3	18
\$100,000 - \$119,999	0	36	10	46	9	2	57
\$120,000 - \$139,999	2	23	11	36	2	4	42
\$140,000 - \$159,999	2	22	6	30	8	3	41
\$160,000 - \$179,999	1	11	5	17	11	6	34
\$180,000 - \$199,999	0	9	10	19	13	2	34
\$200,000 - \$249,999	2	16	8	26	28	4	58
\$250,000 - \$299,999	0	12	11	23	25	1	49
\$300,000 - \$399,999	1	15	16	32	47	2	81
\$400,000 - \$499,999	2	10	5	17	9	3	29
\$500,000 OR OVER	3	7	20	30	27	0	57
<b>Total Types:</b>	<b>25</b>	<b>218</b>	<b>109</b>	<b>352</b>	<b>205</b>	<b>52</b>	<b>609</b>
<b>Average Price:</b>	<b>191,628</b>	<b>184,635</b>	<b>401,635</b>	<b>226,456</b>	<b>300,807</b>	<b>147,529</b>	<b>244,745</b>
<b>Average DOM:</b>	<b>132</b>	<b>62</b>	<b>98</b>	<b>78</b>	<b>113</b>	<b>60</b>	<b>88</b>

SF DAYS ON MARKET (SALES):

0 - 30:	201
31 - 60:	59
61 - 90:	45
91 - 120:	23
121+ :	72

CC DAYS ON MARKET (SALES):

0 - 30:	169
31 - 60:	53
61 - 90:	41
91 - 120:	21
121+ :	65

SF TERMS OF SALE (SALES):

ASSUME :	1
ASSUMED :	0
CONVENTIO:	33
FHA :	4
NONE :	4
OTHER :	1
PRIVATE :	1
RHS :	0
SELLER :	1
VA :	1
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	1
ASSUMED :	0
CONVENTIONAL :	188
FHA :	11
NONE :	74
OTHER :	13
PRIVATE :	4
RHS :	0
SELLER :	3
VA :	58
VA VENDEE :	0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**09/01/2003 - 09/30/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	2	1	0	3	0	0	3
\$30,000 - \$39,999	1	0	0	1	0	0	1
\$40,000 - \$49,999	2	3	1	6	4	0	10
\$50,000 - \$59,999	2	2	1	5	2	2	9
\$60,000 - \$69,999	4	5	0	9	3	3	15
\$70,000 - \$79,999	4	13	1	18	6	6	30
\$80,000 - \$89,999	2	12	1	15	8	8	31
\$90,000 - \$99,999	1	12	3	16	2	4	22
\$100,000 - \$119,999	2	27	7	36	2	3	41
\$120,000 - \$139,999	2	28	11	41	4	5	50
\$140,000 - \$159,999	2	21	13	36	8	5	49
\$160,000 - \$179,999	1	12	1	14	8	2	24
\$180,000 - \$199,999	1	9	3	13	8	2	23
\$200,000 - \$249,999	1	24	12	37	25	6	68
\$250,000 - \$299,999	0	11	7	18	15	0	33
\$300,000 - \$399,999	0	15	9	24	34	2	60
\$400,000 - \$499,999	0	5	6	11	18	0	29
\$500,000 OR OVER	3	8	18	29	28	1	58
<b>Total Types:</b>	<b>30</b>	<b>208</b>	<b>94</b>	<b>332</b>	<b>175</b>	<b>49</b>	<b>556</b>
<b>Average Price:</b>	<b>172,010</b>	<b>191,570</b>	<b>394,777</b>	<b>228,165</b>	<b>322,142</b>	<b>138,086</b>	<b>249,805</b>
<b>Average DOM:</b>	<b>156</b>	<b>67</b>	<b>78</b>	<b>78</b>	<b>111</b>	<b>50</b>	<b>86</b>

SF DAYS ON MARKET (SALES):	CC DAYS ON MARKET (SALES):
0 - 30: 187	0 - 30: 157
31 - 60: 55	31 - 60: 49
61 - 90: 35	61 - 90: 29
91 - 120: 31	91 - 120: 28
121+ : 70	121+ : 66

SF TERMS OF SALE (SALES):	CC TERMS OF SALE (SALES):
ASSUME : 0	ASSUME : 0
ASSUMED : 0	ASSUMED : 0
CONVENTIO: 31	CONVENTIONAL : 189
FHA : 2	FHA : 9
NONE : 2	NONE : 68
OTHER : 7	OTHER : 7
PRIVATE : 2	PRIVATE : 2
RHS : 1	RHS : 1
SELLER : 3	SELLER : 3
VA : 7	VA : 53
VA VENDEE: 0	VA VENDEE : 0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**10/01/2003 - 10/31/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	2	0	0	2	0	0	2
\$30,000 - \$39,999	2	1	0	3	0	0	3
\$40,000 - \$49,999	2	4	1	7	1	1	9
\$50,000 - \$59,999	2	5	2	9	5	1	15
\$60,000 - \$69,999	0	9	0	9	2	4	15
\$70,000 - \$79,999	2	5	0	7	4	12	23
\$80,000 - \$89,999	1	15	3	19	3	9	31
\$90,000 - \$99,999	0	11	2	13	2	1	16
\$100,000 - \$119,999	1	22	9	32	4	3	39
\$120,000 - \$139,999	0	16	5	21	8	3	32
\$140,000 - \$159,999	2	13	4	19	11	4	34
\$160,000 - \$179,999	1	4	5	10	10	3	23
\$180,000 - \$199,999	3	5	6	14	6	3	23
\$200,000 - \$249,999	0	10	8	18	23	2	43
\$250,000 - \$299,999	0	7	8	15	24	1	40
\$300,000 - \$399,999	2	16	12	30	35	12	66
\$400,000 - \$499,999	2	7	4	13	23	1	37
\$500,000 OR OVER	2	12	16	30	21	1	52
<b>Total Types:</b>	<b>24</b>	<b>162</b>	<b>85</b>	<b>271</b>	<b>182</b>	<b>50</b>	<b>503</b>
<b>Average Price:</b>	<b>185,521</b>	<b>207,786</b>	<b>340,706</b>	<b>251,854</b>	<b>308,350</b>	<b>128,870</b>	<b>260,071</b>
<b>Average DOM:</b>	<b>154</b>	<b>81</b>	<b>125</b>	<b>101</b>	<b>83</b>	<b>56</b>	<b>90</b>

SF DAYS ON MARKET (SALES):

0 - 30:	140
31 - 60:	54
61 - 90:	37
91 - 120:	25
121+ :	65

CC DAYS ON MARKET (SALES):

0 - 30:	116
31 - 60:	41
61 - 90:	30
91 - 120:	25
121+ :	59

SF TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	0
CONVENTIO:	30
FHA :	2
NONE :	2
OTHER :	8
PRIVATE :	2
RHS :	1
SELLER :	0
VA :	7
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	0
CONVENTIONAL :	133
FHA :	8
NONE :	74
OTHER :	8
PRIVATE :	2
RHS :	1
SELLER :	0
VA :	45
VA VENDEE :	0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**11/01/2003 - 11/30/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	1	2	1	4	0	0	4
\$30,000 - \$39,999	0	2	0	2	0	0	2
\$40,000 - \$49,999	0	2	1	3	0	1	4
\$50,000 - \$59,999	1	0	0	1	2	2	5
\$60,000 - \$69,999	1	1	1	3	1	3	7
\$70,000 - \$79,999	5	7	0	12	2	5	19
\$80,000 - \$89,999	1	10	1	12	5	10	27
\$90,000 - \$99,999	1	8	2	11	0	6	17
\$100,000 - \$119,999	2	16	4	22	1	2	25
\$120,000 - \$139,999	0	25	7	32	3	2	37
\$140,000 - \$159,999	1	15	3	19	6	3	28
\$160,000 - \$179,999	1	5	1	7	6	3	16
\$180,000 - \$199,999	0	12	2	14	8	2	24
\$200,000 - \$249,999	1	7	10	18	16	3	37
\$250,000 - \$299,999	0	5	5	10	16	0	26
\$300,000 - \$399,999	1	4	5	10	35	2	47
\$400,000 - \$499,999	1	9	6	16	13	4	33
\$500,000 OR OVER	0	9	7	16	15	3	34
Total Types:	17	139	56	212	129	51	392
Average Price:	132,676	208,251	565,302	242,066	339,305	183,435	266,437
Average DOM:	73	64	85	70	107	93	85

SF DAYS ON MARKET (SALES):	CC DAYS ON MARKET (SALES):
0 - 30: 133	0 - 30: 110
31 - 60: 39	31 - 60: 34
61 - 90: 27	61 - 90: 17
91 - 120: 18	91 - 120: 16
121+ : 45	121+ : 35

SF TERMS OF SALE (SALES):	CC TERMS OF SALE (SALES):
ASSUME : 0	ASSUME : 0
ASSUMED : 1	ASSUMED : 1
CONVENTIO: 33	CONVENTIONAL : 111
FHA : 2	FHA : 7
NONE : 3	NONE : 47
OTHER : 2	OTHER : 8
PRIVATE : 0	PRIVATE : 0
RHS : 1	RHS : 1
SELLER : 1	SELLER : 1
VA : 2	VA : 36
VA VENDEE: 0	VA VENDEE : 0

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**TOTALS REPORTS**  
**SOLD RESIDENTIAL LISTINGS**  
**12/01/2003 - 12/31/2003**

PRICE CLASS/TYPE	Residential Unit Sales			Total Resid Sales	Condo	Co-op/ Attached/ Townhomes	Total Units
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
\$29,999 OR UNDER	2	3	0	5	0	0	5
\$30,000 - \$39,999	2	2	0	4	1	0	5
\$40,000 - \$49,999	0	3	0	3	2	0	5
\$50,000 - \$59,999	0	4	1	5	0	1	6
\$60,000 - \$69,999	1	4	1	6	24	2	32
\$70,000 - \$79,999	3	9	0	12	2	1	15
\$80,000 - \$89,999	2	12	1	15	9	9	33
\$90,000 - \$99,999	1	11	1	13	2	10	25
\$100,000 - \$119,999	1	30	5	36	95	2	133
\$120,000 - \$139,999	3	22	7	32	3	3	38
\$140,000 - \$159,999	1	12	5	18	8	4	30
\$160,000 - \$179,999	0	10	3	13	1	3	17
\$180,000 - \$199,999	0	8	9	17	1	3	21
\$200,000 - \$249,999	6	20	8	34	23	3	60
\$250,000 - \$299,999	0	11	8	19	14	0	33
\$300,000 - \$399,999	4	11	9	24	50	2	76
\$400,000 - \$499,999	0	7	8	15	14	2	31
\$500,000 OR OVER	1	10	15	26	15	0	41
Total Types:	27	189	81	297	264	45	606
Average Price:	168,468	204,509	374,731	236,017	223,692	143,212	223,756
Average DOM:	49	70	90	73	53	46	63

SF DAYS ON MARKET (SALES):

0 - 30:	172
31 - 60:	56
61 - 90:	24
91 - 120:	23
121+ :	65

CC DAYS ON MARKET (SALES):

0 - 30:	142
31 - 60:	52
61 - 90:	21
91 - 120:	20
121+ :	60

SF TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	0
CONVENTIO:	18
FHA :	4
NONE :	4
OTHER :	3
PRIVATE :	1
RHS :	3
SELLER :	0
VA :	6
VA VENDEE:	0

CC TERMS OF SALE (SALES):

ASSUME :	0
ASSUMED :	0
CONVENTIONAL :	157
FHA :	15
NONE :	71
OTHER :	6
PRIVATE :	1
RHS :	3
SELLER :	0
VA :	44
VA VENDEE :	0

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